From: Consalvos, Larry
To: Aaron Frank

Subject: Future Support for the Consolidated Emergency Communication Initiative

Date: Tuesday, February 4, 2020 4:48:46 PM

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Aaron, glad we are finally able to finalize the report and hope that the roadmap we presented gives the Board enough information regardless of the final path chosen.

As we discussed, the hourly rates for transition support will be as follows;

- 1. Kevin Kearns at \$341/hour
- 2. Michelle Kessler at \$212/hour
- 3. Paul Heaton at \$216/hour

These rates would be based upon to a mutually agreed upon project plan. We would also be willing to convert to a fixed price based upon the plan and final decisions the Board makes regarding the location for the center. Travel and living expenses would be billed as actuals.

IXP is still interested in providing an Executive Director for the initiative. This could be on a yearly basis and we would be happy to negotiate price and provide as much flexibility as possible based upon a mutually agreed upon candidate who possesses the skills and expertise needed to manage the operation. This would give the Board a chance to evaluate the candidates performance before final employment terms would be offered.

Our goal, as stated during the interview process, is to be the Board's partner for the successful consolidation of emergency communications for the communities involved.

Let me know how the Board would like to proceed.

Thanks, Larry



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